



**JACKSONVILLE AVIATION AUTHORITY  
SPECIAL AWARDS COMMITTEE MEETING AGENDA  
JUNE 30, 2020**

In accordance with JAA Standard Practice No. 216, the above-referenced meeting was properly noticed to the public pursuant to Florida's Public Meeting and Sunshine Laws and is being held at approximately 1:30 p.m. in the Procurement Conference Room of JAA's Administration Building, which is located at 14201 Pecan Park Road, Jacksonville, Florida 32218. The following represents an agenda of the items requiring action, recommendations and/or votes of JAA's Awards Committee and, pursuant to § 286.011(2), Florida Statutes, minutes of this meeting will be made available upon request. ***The vendors referenced in the award submissions below have been verified against the Excluded Parties List System maintained by the General Services Administration at <https://www.sam.gov/portal/public/SAM/>.***

***\*Teleconference Phone Number 1-866-715-6499, Access Code:9290179409#***

**Noticed Agenda Item**

**(Exhibits available upon request)**

**Item 1: AC2020-06-01S**

**Amendment - Chiller Planned Service Agreement**

**Vendor: Johnson Controls, Inc.**

**(Cost: \$199,856.13; Funding: 45123.77430)**



# SUBMISSION FOR AWARDS COMMITTEE APPROVAL

<b>Subject/Awardee:</b> Chiller Planned Service Agreement / Johnson Controls, Inc.	<b>Cost:</b> \$199,856.13
<b>Solicitation No:</b> Amendment	<b>Budgeted, Transferred, or Contingency:</b> Budgeted
<b>On-Going Maintenance Cost:</b> N/A	<b>Funding Source:</b> 45123.77430

### Attached / Supporting Documents

**Exhibit "A"** – AC2016-06-05S-SR, AC2018-09-03, AC2018-12-04, AC2020-02-05, AC2020-05-04  
**Exhibit "B"** – Johnson Controls Quote

**BACKGROUND:**

On June 6, 2016, the Jacksonville, Aviation Authority’s (JAA) Awards Committee approved Award No. AC2016-06-05S-SR (Exhibit A) for the standardization of the Metasys Building Automation System. The standardization, original award and subsequent amendments can be summarized as follows:

Award	Chiller Planned Service Agreement History	Fixed Costs	Unforeseen Costs
AC2016-06-05S-SR	Five-year Standardization for Metasys - Building Automation System	N/A	N/A
AC2018-09-03	Chiller Planned Service Agreement (maintenance)	\$238,704.00	
AC2018-09-03	Chiller Planned Service Agreement (additional support)		\$260,000.00
AC2018-12-04	Amendment (associated with replace failed pump)		\$750,000.00
AC2020-02-05	Amendment (associated with four pump replacements)		\$585,000.00
AC2020-05-04	Amendment (associated with Landside Chiller repairs)		\$215,294.58
Total:		\$238,704.00	\$1,810,294.58

As part of its ongoing Metasys, Chiller Water, and related Building Automation System program, Facilities has received budgetary and Awards Committee approval for the various additional service identified as needed.

Facilities has identified an additional need to replace the chilled water pipe insulation near JIA’s Airside Cooling Towers. As such an additional amendment will need to be made to the original award for the estimated cost of the project, \$199,856.13.

**RECOMMENDATION:**

**Facilities recommends Award No. AC2018-09-03, to Johnson Controls, Inc. for JIA’s Planned Service Agreement regarding the five York Chillers, be further amended to increase the current year’s not-to-exceed amount for out of scope unforeseen cost by \$199,856.13. Funding for these repairs is budgeted within Cost Center 45123.77430. The authority for these unforeseen repairs is requested and budgeted within the referenced cost center, only to be used as needed as part of this award.**



# SUBMISSION FOR AWARDS COMMITTEE APPROVAL

Verification of Funding	
<b>Name/Title:</b>	David Jones / Director, Facilities
<b>Signature:</b>	<i>David Jones</i>

I have verified that, as of **6/26/2020** there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (*directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same*).

**ORIGINATED BY:**

Kira Zander  
Facilities Administrator

\_\_\_\_\_  
Signature and Date

**SUBMITTED FOR APPROVAL BY:**

David Jones  
Director, Facilities

\_\_\_\_\_  
Signature and Date

**PROCUREMENT REVIEW:**

Buyer: Monica Frazier

\_\_\_\_\_  
Signature and Date

Devin J. Reed  
Director of Administration

\_\_\_\_\_  
Signature and Date

**SUBMITTED FOR APPROVAL:**

Anthony Cugno  
Chief Operating Officer

\_\_\_\_\_  
Signature and Date

**AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: \_\_\_\_\_ Ayes; \_\_\_\_\_ Nays)**

Meeting Date: \_\_\_\_\_

\_\_\_\_\_  
Recording Secretary

**CEO APPROVAL:**

Mark VanLoh  
Chief Executive Officer

\_\_\_\_\_  
Signature and Date

**CONDITIONS OF APPROVAL, IF ANY:**

Empty box for conditions of approval.



**JACKSONVILLE AVIATION AUTHORITY  
SPECIAL AWARDS COMMITTEE MEETING AGENDA  
JUNE 30, 2020**

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***\*Teleconference Phone Number 1-866-715-6499, Access Code:9290179409#***

**Noticed Agenda Item**

**(Exhibits available upon request)**

**Item 2: AC2020-06-02S**

**Network Penetration Testing**

**Vendor: Wildcard Corp, OnDefend Services, LLC and Global Solutions Group, Inc.  
(Cost: \$200,000.00; Funding: 24001)**

# SUBMISSION FOR AWARDS COMMITTEE APPROVAL

<b>Subject/Awardee:</b> Network Penetration Testing / Wildcard Corp, OnDefend Services LLC, and Global Solutions Group Inc.		<b>Cost:</b> \$200,000.00
<b>Solicitation No:</b> ITB No. 20-23-24001	<b>Budgeted, Transferred, or Contingency:</b>	Budgeted
<b>On-Going Maintenance Cost:</b> \$40,000/annually	<b>Funding Source:</b>	24001
<b>Attached / Supporting Documents</b>		
<b>Exhibit "A"</b> – Scope of Services, Bid Matrix, and Bid Form (Wildcard Corp, OnDefend Services, and Global Solutions Group)		
<b>Exhibit "B"</b> – Proof of Publication		

**BACKGROUND:**

The Jacksonville Aviation Authority (JAA) has a recurring need for external third-party testing of information technology security measures to: (i) maintain compliance with Payment Card Industry (PCI) standards; (ii) maintain compliance with Florida Department of Law Enforcement (FDLE) standards; and (iii) provide the most secure environment possible to protect JAA information assets from compromise.

The intent to award to multiple companies allows IT to rotate between vendors to give second and third opinions. Compliance requirements only require IT to perform a single test per year; however, as our budget allows IT may conduct additional tests during the year to facilitate closing gaps as they are discovered. Given some of the price disparity of the different vendors our budget would allow us to perform more than one test depending on the vendors selected.

To ensure the most comprehensive review of IT security measures and to minimize the opportunity for a vulnerability to be overlooked, ITB No. 20-23-24001 was solicited with the intent of selecting vendor(s) from a qualified list when penetration testing is required. 29 bids were received (See Exhibit A-Bid Matrix), the three lowest, qualified and responsible bidders are:

- Wildcard Corp - \$11,336.80/per penetration test
- On Defend Services LLC - \$22,500/per penetration test
- Global Solutions Group Inc. - \$22,773.00/per penetration test

**RECOMMENDATION:**

**Information Technology recommends JAA make "requirements" awards to Wildcard Corp, OnDefend Services LLC, and Global Solutions Group Inc., the three lowest, qualified and responsible bidders in response to ITB No. 20-23-24001, for Network Penetration Testing, on a rotating basis, in an annual budgeted amount of \$40,000.00, for a potential term of up to five years, resulting in a potential not-to-exceed amount of \$200,000.00. Services with the selected vendors will be authorized by Task Order agreements, based upon vendor performance and availability of appropriated funds.**

# SUBMISSION FOR AWARDS COMMITTEE APPROVAL

<b>Verification of Funding</b>	
<b>Name/Title:</b>	David Johnson, Information Technology Infrastructure Manager
<b>Signature:</b>	<i>David Johnson</i>

I have verified that, as of 06/25/2020, there are budgeted funds in the above-referenced funding source that are sufficient to cover the amount of this award submission (*directors or their designees may verify funding; however, verification of an award submission that is unbudgeted or that requires transferred or contingency funding must also attach approved documentation evidencing the same*).

**ORIGINATED AND SUBMITTED FOR APPROVAL BY:**

David Johnson  
Information Technology Infrastructure Manager \_\_\_\_\_  
Signature and Date

**PROCUREMENT REVIEW:**

Buyer: Samantha Smid \_\_\_\_\_  
Signature and Date

Devin J. Reed  
Director of Administration \_\_\_\_\_  
Signature and Date

**SUBMITTED FOR APPROVAL:**

Tony Cugno  
Chief Operating Officer \_\_\_\_\_  
Signature and Date

**AWARDS COMMITTEE APPROVAL / DENIAL: (Vote: \_\_\_\_\_ Ayes; \_\_\_\_\_ Nays)**

Meeting Date: \_\_\_\_\_  
Recording Secretary

**CHIEF EXECUTIVE OFFICER APPROVAL:**

Mark VanLoh  
Chief Executive Officer \_\_\_\_\_  
Signature and Date

**CONDITIONS OF APPROVAL, IF ANY:**